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Company Spotlight: ALSA Ventures

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As Investment Director at ALSA Ventures, can you share an overview of your role and how your firm's investment strategy is driving innovation in the life sciences and healthcare sectors?

At ALSA Ventures, my main focus is on portfolio management and company creation, helping to translate strong mechanistic science into lean, value-inflecting clinical programs. Our approach is deliberately capital-efficient, we identify promising assets with compelling biology, build focused NewCos around them, and design development plans that reach proof-of-concept with disciplined use of capital.

What are some of the most pressing challenges in the life sciences industry that ALSA Ventures is focused on solving through its investments, and how do you approach these issues?

One of the biggest challenges in biotech is the inefficiency of early clinical execution. Often timelines are long, budgets are inflated, and studies often fail to generate decisive data. At ALSA, we tackle this by designing trials that are data-driven, operationally lean and closely collaborate with CRO partners to ensure as efficient execution as possible. We build fit-for-purpose infrastructures around each program, allowing us to maximise information per dollar spent. This disciplined execution allows our companies to reach meaningful human data faster, de-risking development and preserving capital for what matters most, proving the biology works.

When evaluating life sciences companies for investment, what key factors or criteria do you prioritise, and how do these align with ALSA Ventures' mission to support groundbreaking healthcare solutions?

Core areas that we focus on when evaluating an opportunity include a strong mechanistic rationale, a clear translational path, and a credible route to market or partnership. We prioritise opportunities where biology is human-relevant, where the clinical design can efficiently test the hypothesis, and where there's tangible commercial or strategic interest.

This discipline aligns with our mission to deliver meaningful patient impact and durable value creation.

The life sciences investment landscape is undergoing significant transformation. What trends or emerging technologies are you most excited about, and how do you see ALSA Ventures contributing to the future of the sector?

I'm particularly encouraged by the momentum we're starting to see in women's health, an area that has been chronically underfunded but is now attracting real scientific and investor attention. Advances in reproductive biology, hormonal modulation, and neuroendocrine research are opening new therapeutic frontiers, from fertility and menopause to complex gynecological conditions. At ALSA, we see this as a major opportunity to back science-led innovation that addresses genuine unmet need.

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Looking ahead, what is your vision for the future of life sciences investments, and how do you hope ALSA Ventures will play a role in advancing medical innovation and addressing global healthcare challenges?

I see ALSA continuing to lead in building data-driven, capital-disciplined companies that can deliver clinically meaningful results without excessive spend. Our vision is to be a catalyst for translational progress, bringing together our collective experience across clinical development, science, strategy, and capital to accelerate therapies and create value for both investors and patients.

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